

what is profile interview

****What Is Profile Interview: A Deep Dive into a Unique Interview Technique****

what is profile interview and why does it matter in various fields such as journalism, human resources, and qualitative research? If you've ever wondered how professionals dig deeper into a person's life, experiences, or personality to present a compelling story or gather meaningful insights, then understanding the profile interview is key. This style of interviewing goes beyond the typical question-and-answer format to explore the essence of an individual, capturing their character, background, and unique perspectives. Let's explore what a profile interview entails, how it differs from other interviews, and how you can conduct one effectively.

Understanding the Basics: What Is Profile Interview?

At its core, a profile interview is a type of interview designed to create an in-depth portrait of a person. Unlike standard interviews that may focus on specific facts or opinions, profile interviews aim to provide a comprehensive, nuanced view of the interviewee's life, personality, motivations, and achievements. This technique is widely used by journalists, biographers, and researchers to craft stories or reports that resonate with audiences on a personal level.

The goal of a profile interview is not just to extract information but to tell a story—one that reveals the human behind the headlines, statistics, or job titles. It's about painting a vivid picture that allows readers or listeners to connect emotionally and intellectually with the subject.

How Does a Profile Interview Differ From Other Interviews?

While many interviews focus on eliciting specific information—such as job skills, opinions on a topic, or event details—a profile interview emphasizes depth and context. Here are some ways it stands out:

- ****Narrative-driven:**** Instead of straightforward Q&A, profile interviews often encourage storytelling.
- ****Exploratory:**** The interviewer delves into the interviewee's background, motivations, challenges, and successes.
- ****Personal and emotional:**** The questions often touch on feelings, values, and personal experiences.
- ****Open-ended:**** The format encourages expansive answers rather than brief, factual responses.

This makes profile interviews especially valuable when the goal is to humanize a subject or provide a rich, detailed account of their life or work.

The Importance of Profile Interviews in Various Fields

Journalism and Media

In journalism, profile interviews are instrumental in creating feature stories that captivate audiences. They help journalists move beyond surface-level reporting to capture the essence of public figures, experts, or everyday people with unique tales. A well-conducted profile interview can reveal motivations behind actions, transformative life experiences, or hidden facets of a personality that might otherwise remain unknown.

Human Resources and Hiring

In the corporate world, profile interviews can be part of the recruitment process, especially for senior or creative roles. Employers use this format to understand candidates' personalities, career journeys, leadership styles, and cultural fit. Unlike standard interviews, which focus on skills and qualifications, profile interviews help employers assess whether a candidate's values align with the company's ethos.

Academic and Market Research

Researchers use profile interviews in qualitative studies to gain rich, detailed data about individuals' experiences and viewpoints. This approach is invaluable when exploring complex social issues, consumer behaviors, or cultural phenomena. The depth of information obtained through profile interviews often leads to more insightful analysis and better-informed conclusions.

Key Elements of a Successful Profile Interview

Conducting a profile interview requires more than just asking questions. It demands preparation, empathy, and active listening skills. Here are some critical components to focus on:

Research and Preparation

Before the interview, gather as much background information as possible about the subject. This helps in crafting thoughtful questions and showing genuine interest, which can make the interviewee more comfortable and open.

Building Rapport

Creating a trusting environment is essential. Introduce yourself clearly,

explain the interview's purpose, and assure confidentiality if necessary. Small talk or ice-breakers can ease initial tension.

Asking Open-Ended Questions

To elicit detailed responses, questions should encourage storytelling. Examples include:

- "Can you tell me about a moment that shaped your career?"
- "What challenges have you faced, and how did you overcome them?"
- "How do you see your work impacting others?"

Avoid yes/no questions unless used to clarify details.

Active Listening and Follow-Up

Listen carefully and be ready to probe deeper based on the interviewee's answers. Sometimes, the most interesting insights come from unexpected tangents or emotional reactions.

Observing Non-Verbal Cues

Pay attention to body language, tone, and expressions. These can reveal emotions or thoughts not explicitly stated, adding depth to your understanding.

Practical Tips on Conducting a Profile Interview

Whether you're a journalist, recruiter, or researcher, mastering the profile interview takes practice. Here are some actionable tips to enhance your technique:

- **Create a comfortable setting:** Choose a quiet, private space where the interviewee feels relaxed.
- **Be patient:** Allow silences and pauses; they often prompt deeper reflection.
- **Use a conversational tone:** Keep the dialogue natural rather than rigid or formal.
- **Record the interview:** With permission, recording ensures accuracy and lets you focus on the conversation instead of note-taking.
- **Stay flexible:** Be ready to adapt your questions based on the flow of the discussion.
- **Respect boundaries:** If the interviewee is uncomfortable with certain

topics, don't push too hard.

Challenges and Ethical Considerations in Profile Interviews

While profile interviews can produce rich insights, they come with challenges. Interviewers must balance the desire for depth with respect for privacy and sensitivity.

Handling Sensitive Topics

Some profile interviews touch on personal or difficult subjects. It's important to approach these with tact and empathy, allowing the interviewee to decline answering if they wish.

Maintaining Authenticity

There's a risk of shaping the story to fit a preconceived narrative. Ethical interviewers strive to present the subject's voice authentically, avoiding exaggeration or manipulation.

Informed Consent and Confidentiality

Always clarify how the information will be used and obtain consent. Protecting the interviewee's confidentiality is crucial, especially when dealing with vulnerable individuals.

How Profile Interviews Enhance Storytelling and Understanding

A well-executed profile interview transforms raw information into compelling narratives that resonate. By capturing the complexities of a person's life, these interviews help audiences see beyond superficial labels and stereotypes.

In storytelling, the richness of a profile interview can illuminate motivations behind actions, reveal unexpected connections, and add emotional weight to a story. For instance, a profile of an entrepreneur may highlight not only their business achievements but also the personal struggles and values that drive them, making the story more relatable and inspiring.

Similarly, in research, profile interviews provide nuanced perspectives that enrich analysis and contribute to more holistic understanding.

Understanding what a profile interview is opens the door to a powerful method of communication and discovery. Whether you're aiming to write a captivating feature, hire the right candidate, or conduct meaningful research, mastering this interview style can unlock stories and insights that would otherwise remain hidden.

Frequently Asked Questions

What is a profile interview?

A profile interview is a type of interview that focuses on an individual's life, experiences, achievements, and personality to create a detailed and comprehensive portrayal of that person.

What is the purpose of a profile interview?

The purpose of a profile interview is to provide readers or viewers with an in-depth understanding of the subject's background, character, and perspectives, often highlighting their unique qualities and life story.

How is a profile interview different from a regular interview?

Unlike regular interviews that may focus on specific topics or events, profile interviews aim to capture the full essence of a person, covering personal history, motivations, challenges, and successes in a narrative form.

What are common questions asked in a profile interview?

Common questions include inquiries about the individual's background, significant life events, career journey, personal values, challenges faced, and future aspirations.

Who typically conducts profile interviews?

Profile interviews are usually conducted by journalists, biographers, documentary makers, or researchers interested in presenting a detailed story about a person's life.

In what fields are profile interviews commonly used?

Profile interviews are commonly used in journalism, media, human resources, marketing, and social research to highlight influential figures, employees, or subjects of interest.

How can one prepare for a profile interview?

To prepare for a profile interview, it is important to research the subject thoroughly, prepare open-ended questions, create a comfortable environment for sharing, and be attentive to details and stories that reveal the person's character.

Additional Resources

Profile Interview: An In-Depth Exploration of Its Purpose and Application

what is profile interview is a fundamental question for professionals in journalism, human resources, psychology, and various research fields. At its core, a profile interview is a specialized type of interview designed to delve deeply into an individual's personality, experiences, and perspectives, creating a comprehensive portrayal of the subject. Unlike standard interviews that might focus on gathering factual information or assessing skills, profile interviews aim to capture the essence of a person, often for feature stories, case studies, or qualitative research.

The profile interview is a tool that bridges storytelling and information gathering. It offers a nuanced view of an interviewee by exploring their background, motivations, challenges, and aspirations. This form of interviewing is widely used in media to develop rich narratives about public figures, experts, or everyday individuals with compelling stories. Additionally, in organizational contexts such as recruitment or employee development, profile interviews help uncover deeper insights about a candidate's character and suitability beyond resumes and technical skills.

The Purpose and Significance of Profile Interviews

The primary goal of a profile interview is to create an in-depth and multidimensional portrait of an individual. This contrasts with other interview types like structured or behavioral interviews, which focus on specific competencies or experiences. Profile interviews are inherently more open-ended, allowing the interviewer to explore various facets of the interviewee's life and personality.

In journalism, profile interviews serve to humanize subjects, making them relatable and engaging to readers. Through storytelling techniques such as narrative arcs and anecdotal evidence, these interviews transform raw information into compelling content. This approach helps audiences connect emotionally with the subject, fostering empathy and understanding.

In research and social sciences, profile interviews contribute to qualitative data collection. They provide rich, contextual insights that quantitative methods might overlook. By capturing detailed personal stories and perspectives, researchers gain a better understanding of social phenomena, individual motivations, and cultural contexts.

Key Features of Profile Interviews

Profile interviews are distinguished by several defining characteristics:

- **Depth and Breadth:** They explore a wide range of topics, including personal history, values, aspirations, and challenges.
- **Open-Ended Questions:** The interviewer uses flexible, probing questions to encourage detailed responses.

- **Conversational Tone:** The dialogue often feels more like a conversation than a strict Q&A session, fostering rapport.
- **Subject-Centered:** The focus remains firmly on the interviewee's story and perspective.
- **Contextualization:** Answers are examined within the broader context of the individual's environment and experiences.

These features enable interviewers to capture a holistic view of the individual, which is invaluable for storytelling, profiling, and research purposes.

Techniques and Best Practices in Conducting Profile Interviews

Conducting an effective profile interview requires preparation, skill, and sensitivity. Interviewers must balance the need for thoroughness with respect for the interviewee's comfort and privacy.

Preparation and Research

Prior to the interview, thorough background research is essential. Understanding the subject's background, achievements, and any publicly available information helps formulate insightful questions. This preparation signals professionalism and shows respect for the interviewee's time.

Question Design and Flexibility

While having a set of prepared questions is useful, successful profile interviews rely heavily on adaptability. Open-ended questions such as "Can you tell me about a defining moment in your life?" or "How do you approach challenges?" invite expansive answers. Interviewers should be ready to follow interesting threads that emerge spontaneously during the conversation.

Building Rapport and Trust

Establishing trust is critical, especially when delving into personal or sensitive topics. Active listening, empathy, and non-verbal cues contribute to a comfortable atmosphere. Interviewers should be patient and avoid interrupting, allowing the subject to express themselves fully.

Note-Taking and Recording

Accurate documentation is vital for later analysis or storytelling. Many interviewers use audio or video recording (with permission), supplemented by

notes to capture nuances. Transcriptions often form the basis of profile articles, research reports, or psychological assessments.

Applications Across Different Fields

Profile interviews are versatile and find application in numerous domains.

Journalism and Media

In media, profile interviews craft detailed feature stories that go beyond headlines. Publications frequently use this method to present politicians, artists, entrepreneurs, or ordinary people with extraordinary experiences. The depth of these interviews enriches content quality, attracting readership and engagement.

Human Resources and Recruitment

Employers sometimes use profile interviews during hiring to assess cultural fit and personality traits that standard interviews may not reveal. They help identify candidates' motivations, work ethics, and interpersonal skills, contributing to better hiring decisions.

Academic and Social Research

Social scientists employ profile interviews to collect qualitative data on individual experiences, especially when studying social behaviors, identity, or community dynamics. This method supports a deeper understanding of complex human factors that statistics alone cannot explain.

Psychology and Counseling

Psychologists use profile interviews to gather comprehensive personal histories and emotional insights. This information aids diagnosis, treatment planning, and therapeutic rapport building.

Advantages and Limitations of Profile Interviews

Like any research or journalistic tool, profile interviews come with specific benefits and challenges.

Advantages

- **Rich, Detailed Data:** They allow for the collection of nuanced and multifaceted information.
- **Personalized Narratives:** Provide compelling stories that resonate with audiences.
- **Flexibility:** Adaptable to various contexts and subjects.
- **Relationship Building:** Can foster trust and deeper connections between interviewer and interviewee.

Limitations

- **Time-Consuming:** Both preparation and conducting profile interviews require significant time investment.
- **Subjectivity:** The data collected may be influenced by interviewer bias or the interviewee's self-presentation.
- **Emotional Sensitivity:** Delving into personal topics may cause discomfort or require ethical considerations.
- **Non-Generalizable:** Insights are often specific to the individual and may not be broadly applicable.

Understanding these pros and cons is essential for professionals deciding whether a profile interview suits their objectives.

Integrating Profile Interviews in Modern Digital Contexts

The rise of digital media has transformed how profile interviews are conducted and shared. Video interviews, podcasts, and interactive online profiles have expanded the traditional written format.

Multimedia Storytelling

Journalists increasingly combine audio-visual elements with narrative text to create immersive profiles. These multimedia profiles engage diverse audiences and offer varied ways to connect with the subject's story.

Remote Interviewing

Advancements in communication technology enable profile interviews to be conducted remotely via video conferencing tools. This accessibility broadens

the pool of potential interviewees and facilitates global perspectives.

SEO and Content Strategy

From an SEO perspective, profile interviews serve as rich content assets that attract organic traffic through keywords related to the subject's expertise, background, or industry. Incorporating relevant LSI keywords naturally within profile content enhances search engine visibility while maintaining authenticity.

Exploring what is profile interview reveals its multifaceted role as both a storytelling device and an investigative tool. Whether in journalism, research, or organizational settings, profile interviews offer a window into the human experience, providing depth and context that enrich understanding and engagement.

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what is profile interview: Interviewing as Qualitative Research Irving Seidman, 2006 The Third Edition of this bestselling resource provides clear, step-by-step guidance for new and experienced interviewers to help them develop, shape, and reflect on interviewing as a qualitative research process. While proposing a phenomenological approach to in-depth interviewing, the author also includes principles and methods that can be adapted to a range of interviewing approaches. Using concrete examples of interviewing techniques to illustrate the issues under discussion, this classic text helps readers to understand the complexities of interviewing and its connections to broader issues of qualitative research. Equally popular for individual and classroom use, the new Third Edition of Interviewing as Qualitative Research features: an introduction to the Institutional Review Board (IRB) process in its historical context, including an expanded discussion

of informed consent and its complexities; special attention to the rights of participants in interview research as those rights interact with ethical issues; and updated references and suggestions for additional reading for a deeper consideration of methodological, ethical, and philosophical issues, including relevant Internet resources.

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what is profile interview: *Hollywood Ending* Ken Auletta, 2022-07-12 A vivid biography of Harvey Weinstein—how he rose to become a dominant figure in the film world, how he used that position to feed his monstrous sexual appetites, and how it all came crashing down, from the author who has covered the Hollywood and media power game for *The New Yorker* for three decades. Twenty years ago, Ken Auletta wrote an iconic *New Yorker* profile of the Hollywood mogul Harvey Weinstein, who was then at the height of his powers. The profile made waves for exposing how volatile, even violent, Weinstein was to his employees and collaborators. But there was a much darker story that was just out of reach: rumors had long swirled that Weinstein was a sexual predator. Auletta confronted Weinstein, who denied the claims. Since no one was willing to go on the record, Auletta and the magazine concluded they couldn't close the case. Years later, he was able to share his reporting notes and knowledge with Ronan Farrow; he cheered as Farrow, and Jodi Kantor and Megan Twohey, finally revealed the truth. Still, the story continued to nag him. The trail of assaults and cover-ups had been exposed, but the larger questions remained: What was at the root of Weinstein's monstrousness? How, and why, was it never checked? Why the silence? How does a man run the day-to-day operations of a company with hundreds of employees and revenues in the hundreds of millions of dollars, and at the same time live a shadow life of sexual predation without ever being caught? How much is this a story about Harvey Weinstein, and how much is this a story about Hollywood and power? In pursuit of the answers, Auletta digs into Weinstein's life, searching for the mysteries beneath a film career unparalleled for its extraordinary talent and creative success, which combined with a personal brutality and viciousness to leave a trail of ruined lives in its wake. *Hollywood Ending* is more than a prosecutor's litany; it is an unflinching examination of Weinstein's life and career, embedding his crimes in the context of the movie business, in his failures and the successes that led to enormous power. Film stars, Miramax employees and board members, old friends and family, and even the person who knew him best—Harvey's brother, Bob—all talked to Auletta at length. Weinstein himself also responded to Auletta's questions from prison. The result is not simply the portrait of a predator but of the power that allowed Weinstein to operate with such impunity for so many years, the spiderweb in which his victims found themselves trapped.

what is profile interview: *Overtourism* Hugues Séraphin, Tatiana Gladkikh, Tan Vo Thanh, 2020-05-30 The term 'overtourism' has come into prominence since 2017 and refers to the fact that, due to various factors such as more sophisticated marketing strategies, a large number of tourists visit the same place at the same time. The consequences are felt by the locals, the tourists themselves as well as the environment. As a result, tourismphobia and anti-tourism movements have emerged as ways for locals to reclaim their lifestyle by refusing to interact with visitors and sometimes discouraging them to visit. This book presents new research on this emerging phenomenon and discusses the main causes and implications before putting forward possible solutions. The authors take an interpretivist approach in order to unveil aspects of overtourism that have not yet been discussed. It provides case studies and explores topics such as tourism education, overtourism of cultural and heritage sites, and the need for sustainable tourism development.

what is profile interview: *The SAGE International Encyclopedia of Mass Media and Society* Debra L. Merskin, 2019-11-12 The SAGE International Encyclopedia of Mass Media and Society discusses media around the world in their varied forms—newspapers, magazines, radio, television, film, books, music, websites, social media, mobile media—and describes the role of each in both

mirroring and shaping society. This encyclopedia provides a thorough overview of media within social and cultural contexts, exploring the development of the mediated communication industry, mediated communication regulations, and societal interactions and effects. This reference work will look at issues such as free expression and government regulation of media; how people choose what media to watch, listen to, and read; and how the influence of those who control media organizations may be changing as new media empower previously unheard voices. The role of media in society will be explored from international, multidisciplinary perspectives via approximately 700 articles drawing on research from communication and media studies, sociology, anthropology, social psychology, politics, and business.

what is profile interview: *Fashion Journalism* Sanda Miller, Peter McNeil, 2018-02-22 Fashion is all around us, and so too is fashion journalism. Discussions of fashion proliferate in an ever-increasing range of media, from newspapers and magazines to tweets and TV programs. *Fashion Journalism: History, Theory and Practice* is an accessible, comprehensive guide to writing about fashion in any form, whether in style blogging, magazine interviews, news reportage or art reviews. Exploring what sets fashion journalism apart from other forms of journalistic writing, the book features a wide range of global fashion case studies, from Carmel Snow's reporting on Dior's 'New Look' to 1970s responses to Yves Saint Laurent, and Diana Vreeland's role as a fashion editor. Through a series of engaging exercises, you will learn how to find inspiration, carry out successful research, structure your work logically, use a style appropriate to your readership, and to make the leap from descriptive writing to informed analysis and criticism. Engaging and clearly written, *Fashion Journalism* examines how recent technological developments are shaping and driving fashion journalism, and delves into the theory and practice of writing about fashion.

what is profile interview: *Digital Transformation for Sustainability* Jorge Marx Gómez, Maria Rosa Lorini, 2022-12-01 This book presents case studies to analyse the relationship between sustainability - environmental, social, institutional and economic - and digital innovation. The respective contributions offer a contextualisation of the main present and future trends concerning these two elements, and present analyses from economic, technical, managerial, and social perspectives alike. The individual sections of the book focus on interactions between sustainability and digital innovation in existing organisations and highlight the new opportunities, challenges and threats that may emerge as a result. The contributions are mainly based on case studies and research conducted in Europe and Africa, with a few focusing on Southeast Asia and Central America, and were prepared by experts in the fields of Information Systems, Computer Science, Social Development, and Economics.

what is profile interview: *Workbook for News Reporting and Writing* Brian S. Brooks, Missouri Group, George Kennedy, Daryl R. Moen, Don Ranly, 2010-11-10 It's a tumultuous time in journalism as media forms evolve and new models emerge. There are few clear answers, but no one is more prepared than The Missouri Group to tackle these issues head on and to teach students the core, enduring journalism skills they need to succeed -- whether they write for the local paper, a professional blog, cable news, or even work in public relations.

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working professionals. *Reporting for Journalists* explores the role of the reporter in the world of modern journalism and emphasises the importance of learning to report across all media – radio, television, online, newspapers and periodicals. Using case studies, and examples of print, online and broadcast news stories, the second edition of *Reporting for Journalists* includes: information on using wikis, blogs, social networks and online maps finding a story and how to develop ideas researching the story and building the contacts book including crowd sourcing and using chat rooms interactivity with readers and viewers and user generated content making best use of computer aided reporting (CAR), news groups and search engines covering courts, councils and press conferences reporting using video, audio and text preparing reports for broadcasting or publication consideration of ethical practice, and cultural expectations and problems an annotated guide to further reading, a glossary of key terms and a list of journalism websites and organisations.

what is profile interview: *Gendering the GOP* Catherine N. Wineinger, 2022 In *Gendering the GOP*, Catherine N. Wineinger argues that to truly understand the evolution of women's congressional representation, it is necessary to move beyond an analysis of legislative behavior and toward an analysis of intraparty gender dynamics. Unlike previous research on women in Congress, Wineinger focuses exclusively on the experiences of Republican congresswomen to uncover some of the gendered implications of congressional polarization. Developing a novel theory of partisan-gender identity, defined as a categorical identity that sits at the intersection of one's partisan affiliation and gender identity, *Gendering the GOP* argues that Republican women in Congress are not merely gender-blind partisans. In fact, polarization and party competition have incentivized Republican women to organize around their partisan-gender identity and distinguish themselves from both Democratic women and Republican men. In so doing, Republican congresswomen have increased their visibility as party messengers, while simultaneously upholding a party culture that limits women's presence and power in the institution. Through extensive interviews with women members of Congress and in-depth analyses of House floor speeches, Wineinger details how women have both navigated and shaped existing gender dynamics within the House GOP conference.

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what is profile interview: *Fire Alarm* Bradley F. Podliska, 2022-12-13 *Fire Alarm: The Investigation of the U.S. House Select Committee on Benghazi* is a study of legislative-executive friction, partisanship, and Congress's attempt to recount events surrounding the September 11, 2012, terrorist attack in Benghazi, Libya that killed four Americans. Using publicly available sources, Bradley F. Podliska details the history of congressional investigations, arguing that both Republicans and Democrats use taxpayer-funded investigations as an arena to mount political attacks for electoral advantage regardless of the consequences. He traces the events of September 11, 2012, and applies a new partisan model to frame the role of Speakers of the House John Boehner and Paul Ryan in investigating the Obama administration's attack response and post-attack narrative. Employing qualitative and quantitative methods to analyze the divisive investigation, Podliska finds Speaker Boehner's selection of party loyalists for the committee, placement of vetted staff in crucial investigative assignments to ensure execution of party strategy, and over emphasis on former Secretary of State and presidential candidate Hillary Clinton, minimized the examination of White House, Department of Defense, and Intelligence Community responses. As a result, the investigation

failed to determine responsibility for U.S. policy in Libya, an accurate post-attack narrative, and why the military did not perform a timely rescue.

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what is profile interview: Writing Feature Stories Matthew Ricketson, 2020-07-29 Good writing engages as it informs and feature journalism offers writers the opportunity to tell deep, affecting stories that look beyond the immediate mechanics of who, what, where and when and explore the more difficult-and more rewarding- questions: how and why? Whether you're a blogger, a news journalist or an aspiring lifestyle reporter, a strong voice and a fresh, informed perspective remain in short supply and strong demand; this book will help you craft the kind of narratives people can't wait to share on their social media feeds. Writing Feature Stories established a reputation as a comprehensive, thought-provoking and engaging introduction to researching and writing feature stories. This second edition is completely overhauled to reflect the range of print and digital feature formats, and the variety of online, mobile and traditional media in which they appear. This hands-on guide explains how to generate fresh ideas; research online and offline; make the most of interviews; sift and sort raw material; structure and write the story; edit and proofread your work; find the best platform for your story; and pitch your work to editors. 'A wide-ranging, much-needed master class for anyone who tells true yarns in this fast-changing journalistic marketplace' - Bruce Shapiro, Columbia University 'Useful and thought provoking' - Margaret Simons, journalist and author 'A must read for any digital storyteller who wants to write emotive, engaging, believable content.' - Nidhi Dutt, foreign correspondent

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“This second edition of *Investigative Interviewing: Psychology and Practice* is a rare achievement. The Editors have brought together a stellar group of contributors to create more than a textbook: it’s a bridge between research and the realities of investigative work. This is a vital resource for anyone committed to ethical and effective investigations: one that informs, challenges and ultimately helps improve the way investigations are conducted.” —PAULO BARBOSA MARQUES, Inspector, Polícia Judiciária

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